



S. Sahoo & Co.

Chartered Accountants

Independent Auditor's Report

To

The Members of Board of Lead India
Report on the Financial Statements

Opinion

1. We have audited the accompanying financial statements of Lead India [Registration No. S - 38/26 -2000 (New Delhi) Registered under the Society Registration Act 1860] (the "Society"), which comprise the Balance Sheet as at 31 March 2021, the Income and Expenditure Account, Receipt and Payment Account for the year then ended, and significant accounting policies and notes to the financial statements.
2. In our opinion and to the best of our information and according to the explanations given to us the aforesaid financial statements give the information required by the Act in the manner so required and comply, in all material respects, with the conditions laid down in the Scheme for the management and administration of the Society and the rules made thereunder, to the extent relevant and applicable, and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Society as at 31 March 2021, and its surplus for the year ended on that date.

Basis of Opinion

3. We conducted our audit in accordance with the Standards on Auditing (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Society in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the management for the Financial Statements

4. The Society ('management') is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Society in accordance with the accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Society and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial



statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

5. In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

6. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
7. As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
 - Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence including the utilization certificates submitted by the sub-recipients, that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
 - Conclude on the appropriateness of Society's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



8. We communicate with the management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Other Matter

9. We have also issued our audit report as per Form No. 10B pursuant to the requirements of section 12A(1)(b) of the Income-tax Act, 1961.

Report on Other Legal and Regulatory Requirements

10. We also report on the following points as under for the year ended 31 March 2021:
 - a. Society has maintained its books of accounts in electronic mode. The books of accounts are updated and maintained by the finance department of the Society on regular basis. The books of accounts are maintained in Delhi location. In our opinion and accordingly information provided to us, proper books of accounts are maintained by the Society and the same is maintained in accordance with the provisions of the Act and the rules made thereunder;
 - b. Receipts and disbursements are properly and correctly shown in the accounts;
 - c. The cash balance, vouchers, bank book etc. are in custody of Chief Executive Officer and the same are in agreement with Books of account on the date of our audit;
 - d. All books, deeds, accounts, vouchers or other documents or records required by us were produced for audit;
 - e. Society has maintained register of movable and immovable properties. In our opinion and according to the information provide to us, the changes (if any) in the register of movable and immovable properties of the Society has been incorporated in the books of accounts properly.
 - f. The Executive Director and Accounts Officer of the Society appeared before us and furnished all information required for audit;
 - g. In our opinion and according to the information provided to us, no property or funds of the Society were applied for any object or purpose other than the object or purpose of the Society;
 - h. Society has invested its surplus in fixed deposit of scheduled Bank as defined in Reserve Bank of India Act, 1934 as well as under the provisions of section 11(5) of the Income Tax Act.



- i. In our opinion and according to the information provided to us, in this year there is no alienation in the immovable property of the Society wherever applicable;
- j. There is no special matter which we may think fit or necessary to bring to the notice of Board Members or any other user of the financial statement, status of major compliance is as under;
 - a. Society has filed its Income Tax Return for the Financial Year 2019-2020 on or before the due date prescribed under section 139(1) of the Income Tax Act.
 - b. Society has filed its Annual FCRA Return for the Financial Year 2019-2020 on or before the due date prescribed under the Foreign Contribution Regulation Act 2010.
 - c. Society is filling quarterly intimation of receipt of foreign contribution received, as per the requirement of the Foreign Contribution Regulation Act 2010.
- k. In our opinion and according to the information provided to us, no cases of irregular, illegal or improper expenditure or failure or omission to recover moneys or other property belonging to the Society or of loss, or waste of moneys or other property thereof, and whether such expenditure, failure, omission, loss or waste was caused in consequence of breach of trust or misapplication or any other misconduct on the part of the board members or any other person while in the management of the Society were identified;
- l. In our opinion, and according to the information provided to us, no board member has any interest in the investment of the Society;
- m. In our opinion and according to the information provided to us, no board member is a debtor or creditor of the Society. Further, Society only has investment in the form of fixed deposits and bonds of government of India and all fixed deposits/investments are in name of the Society;
- n. In our opinion and according to the information provided to us, no irregularities were pointed out in the books of accounts of previous year.

For: S. Sahoo & Co
Chartered Accountants
Firm Registration No.: 322952E



CA. Subhajit Sahoo, FCA, LLB
Partner
Membership No.: 057426
UDIN: 21057426AAABIL8952

Place: New Delhi
Date: 01-12-2021

BALANCE SHEET AS AT 31st MARCH, 2021

	SCHEDULE	2020-2021	2019-2020
SOURCES OF FUNDS			
I. FUND BALANCES			
a. General Fund	[01]	12,969,685	15,136,264
b. Corpus Fund	[02]	8,534,940	8,534,940
c. Asset Fund Fund	[03]	189,712	245,273
TOTAL	I	21,694,337	23,916,477
II. LOAN FUND			
a. Secured Loan		-	-
b. Unsecured Loan		-	-
	II	-	-
TOTAL Rs.	[I + II]	21,694,337	23,916,477
APPLICATION OF FUNDS			
I. FIXED ASSETS			
Gross Block	[04]	2,070,927	2,070,927
Less: Accumulated Depreciation		1,763,506	1,684,528
Net Block		307,420	386,399
II. INVESTMENTS	[05]	12,984,960	12,312,413
III. CURRENT ASSETS, LOAN & ADVANCES			
a. Loan & Advances	[06]	963,485	1,093,477
b. Other Current Assets	[07]	359,696	626,480
c. Cash & Bank Balance	[08]	7,828,192	11,213,639
	A	9,151,373	12,933,596
Less: CURRENT LIABILITIES & PROVISIONS			
a. Current Liabilities	[09]	749,416	1,715,929
	B	749,416	1,715,929
NET CURRENT ASSETS	[A - B]	8,401,958	11,217,667
TOTAL Rs.	[I+II+III]	21,694,337	23,916,477

Significant Accounting Policies and Notes to Accounts

[17]

The Schedule referred to above from an integral part of the Balance sheet.

INTERMS OF OUR REPORT ON EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

CA Subhajit Sahoo, FCA, LLB
Partner
M No. : 057426
FR No. : 322952E
Place : New Delhi
Date : 01-12-2021



Bhawana Luthra
Bhawana Luthra
Executive Director



Mahesh K Patil
Mahesh K Patil
Treasurer

INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2021

	SCHEDULE	2020-2021	2019-2020
I. INCOME			
Grant-in-Aid	[10]	5,142,486	7,834,617
Donation		470,000	474,000
Cohort Participation Fees		-	980,500
Other Income	[11]	453,365	823,203
Interest Income	[12]	1,183,875	1,634,593
TOTAL Rs.	I	7,249,726	11,746,913
II. EXPENDITURE			
Programme Expenses	[13]	7,005,376	11,512,342
Administration Expenses	[14]	1,094,917	1,887,371
Training Activities	[15]	691,873	2,821,357
Governance Expenses	[16]	540,402	366,578
Covid-19 Expenses		60,320	
Depreciation	[04]	78,978	111,794
Less: Depreciation Transferred to Capital Fund	[03]	55,561	81,625
TOTAL Rs.	II	9,416,305	16,617,817
III. Excess of Income Over Expenditure Transferred to General Fund	[I-II]	(2,166,579)	(4,870,904)
Significant Accounting Policies and Notes to Accounts The Schedule referred to above from an integral part of income & expenditure account	[17]		

INTERMS OF OUR REPORT ON EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants



CA Subhajit Sahoo, FCA, LLB
Partner
M No. : 057426
FR No. : 322952E
Place : New Delhi
Date : 01-12-2021

For :
LEAD INDIA

Bhawana Luthra
Executive Director



Mahesh K Patil
Treasurer

RECEIPTS & PAYMENT ACCOUNT FOR THE YEAR ENDED 31st MARCH 2021

	SCHEDULE	2020-2021	2019-2020
I. RECEIPTS			
OPENING BALANCE			
Foreign Projects			
Cash-in-Hand at Delhi			
Cash at Bank		175,111	162,705
Citi Bank (Main A/c)		4,447,434	6,206,382
Citi Bank Multi Deposits (Sweep A/c)		1,453,145	1,453,145
State Bank of India (Utilisation A/c)		3,320	3,210
Investment in Fixed Deposits with Citi Bank		11,159,521	11,159,521
Indian Projects			
Cash in Hand		313,588	3,996
Cash at Bank			
Citi Bank		736,526	398,140
YES Bank		742,368	4,831,867
Citi Bank Multi Deposits (Sweep A/c)		2,920,260	2,920,260
		21,951,273	27,139,226
Grant Received	[10A]	5,142,486	7,868,762
Donation		470,000	474,000
Cohort Participation Fees		-	980,500
Other Income	[11A]	453,365	917,204
Interest Income	[12A]	2,488,562	524,020
Advance & Deposits Received (NET)		-	635,208
		8,554,413	11,399,695
TOTAL Rs.	I	30,505,686	38,538,921
II. PAYMENTS			
Programme Expenses	[13A]	7,005,376	11,512,342
Administration Expenses	[14A]	1,094,917	1,887,371
Training Activities	[15A]	691,873	2,821,357
Governance Expenses	[16A]	540,402	366,578
Covid-19 Expenses		60,320	-
Project & Other Advance & TDS		569,737	-
		9,962,625	16,587,648
CLOSING BALANCE			
Foreign Projects			
Cash-in-Hand at Delhi		203,424	175,111
Cash at Bank			
Citi Bank (Main A/c)		1,931,792	4,447,434
Citi Bank Multi Deposits (Sweep A/c)		1,664,193	1,453,145
State Bank of India (Utilisation A/c)		3,412	3,320
Investment in Fixed Deposits with Citi Bank		12,780,337	11,159,521
Indian Projects			
Cash in Hand		9,108	313,588
Cash at Bank			
Citi Bank		269,844	736,526
YES Bank		341,828	742,368
Citi Bank Multi Deposits (Sweep A/c)		3,339,122	2,920,260
		20,543,060	21,951,273
TOTAL Rs.	II	30,505,686	38,538,921

Significant Accounting Policies and Notes to Accounts

[17]

The Schedule referred to above from an integral part of Receipt and Payment Account A/c

IN TERMS OF OUR REPORT ON EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

CA Subhajit Sahoo, FCA, LLB
Partner

M No. : 057426

FR No. : 322952E

Place : New Delhi

Date : 01-12-2021



For :
LEAD INDIA
Bhawana Luthra
Executive Director



For :
Mahesh-K Patil
Treasurer

LEAD INDIA

M-15, 2nd Floor, Rear Portion, Greater Kailash - I, New Delhi-110048

SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF ACCOUNTS FOR THE YEAR ENDED ON 31st MARCH 2021.**A. SIGNIFICANT NOTES ON ACTIVITIES**

LEAD India is the Indian Chapter of LEAD and is functioning as an independent Non-Government Organization registered under the Society's Registration Act Registration Act XXI of 1860. Key Areas of work are Climate Change, Sustainability and Environment Development, Securing Livelihoods, Eco System conservation, Water Governance, Awareness on Water Conservation, Leadership Training Programme LEAD India. Major Source of Funding are The Ford Foundation, International Centre for Integrated Mountain Development, International Association of Traffic and Safety Sciences, American Embassy & SBI Foundation.

B. SIGNIFICANT ACCOUNTING POLICIES

1. **Basis of Accounting:** The Accounting Standards issued by the Institute of Chartered Accountants of India are applicable to non-profit entities, only if any part of the activities of the entity is considered to be commercial, industrial or business in nature.

The financial statements have been prepared under the historical cost convention and on accrual basis except stated otherwise. The accounting policies have been consistently applied by the society except stated otherwise.

2. **Fixed Assets:** Assets are stated at cost of acquisition including taxes, duties and other incidental expenses relating to acquisition and installation.

- a) Assets purchased out of grant received are charged to Income & Expenditure Account under the concerned project expenses head. Simultaneously Asset Fund is created against the value of the Fixed Assets charged to the Income & Expenditure Account.



- b) In case of Assets created out of own fund is shown under the head Fixed Assets and an amount equivalent to the cost of the asset have been transferred to Asset fund from general fund.
- c) Fixed Assets are shown at Written Down Value (W.D.V) in the Balance Sheet
- d) No revaluation of fixed assets was made during the year.
3. **Depreciation:** Depreciation on the depreciable assets is charged on written down value method as per the rates and manner prescribed under Appendix 1 to the Income Tax Rule 1962.

<u>Item</u>	<u>Rate of Depreciation</u>
Computer Equipment & Accessories	40%
Office & electrical Equipment	15%
Furniture & Fixture	10%
Building	10%
Vehicle	15%

As the total value of the Assets acquired is claimed as utilization during the year of purchase, depreciation on such assets is adjusted against the Assets Fund for disclosure purpose in the Balance Sheet.

4. **Investment:** All the investments were in form of fixed deposit with schedule Banks in compliance with Section 11(5) of the Income Tax Act, 1961 as well as in compliance with the Rule-4 of the FCRR, 2011.
5. **Revenue Recognition:** Restricted project grants were recognized as income on the basis of the project period of grant on prorata basis, whereas unrestricted project grants and Donations were recognized on the basis of receipts.
6. **Bank Interest:** Interest earned including the interest accrued on the amount held under Fixed Deposit is reflected under the Income & Expenditure Account without allocating such interest derived on unutilized donor funds. The interest is accounted under the Receipts & Payment Account as the total interest received during the period from 1.4.2020 to 31.03.2021 in the Fixed Deposit account.
7. **Foreign Contribution:** Foreign Contributions (Foreign Grants/Donation) are accounted for on the basis of the credit advice received from Bank.



C. NOTES TO ACCOUNTS

1. Income and expenses are generally disclosed as per budget of the funding/donor agencies.
2. There is no such income which is of a business nature as defined under Section 2(15) of the Income Tax Act,1961
3. The organisation has duly complied with the new provision of FCRA 2010 while finalizing the accounts relating to the foreign funds.
4. All the fixed deposit has been valued at principal amount as reflected in FD Certificates and interest accrued on such deposit (as per interest certificate issued by concerned banks) has been shown separately under other current assets.
5. Previous year figures to the extent possible has been regrouped and rearranged wherever required.
6. **Pending Legal Case/Contingent Liabilities:** It was informed to us by the management that there are no legal cases pending or initiated during the year either by any individual or organization against LEAD India.
7. **The Organization is registered under :**
 - a) The Societies Registration Act 1860 Vide **Registration No. S-38126 dated 15.11.2000** and is also registered under section 12A and 80G of the Income Tax Act 1961. The exemption were valid on the date of signing the Financial Statements.
 - b) Under section 12A of The income tax Act 1961 vide registration no. **DIT /2000-2001/398/2000/780 dated 02.03.2001**. The organization has submitted the Income Tax Return for the year 2019-20 before the due date.
 - c) Foreign Contribution Regulation Act 1976/2010 vide registration no. **231660482 dated 09.07.2004 / Renewal dated 05.08.2016** with the Ministry of Home Affairs to receive foreign contribution. The organization has submitted the information through FC-4 Return for the year 2019-20 before the due date.



d) PAN of the Organization is **AAATL1950A**.

e) TAN of the Organization is **DELL01624A**.

For & On behalf of:

S. SAHOO & CO.

Chartered Accountants



A handwritten signature in blue ink, appearing to be 'Subhjit Sahoo', written over a horizontal line.

[CA. Subhjit Sahoo, FCA, LLB]

Partner

M. No. 057426

FR No. 322952E

Place: New Delhi

Date: 01-12-2021

For & On behalf of:

LEAD INDIA



A handwritten signature in blue ink, appearing to be 'Bhawana Luthra', written over a horizontal line.

Bhawana Luthra

Executive Director

A handwritten signature in blue ink, appearing to be 'Mahesh K Patil', written over a horizontal line.

Mahesh K Patil

Treasurer